

# Out-of-Network Cost Containment Services

Coalition America, Inc. (CAI) utilizes proprietary technology to deliver significant discounts on healthcare billings. CAI directly services over 400 clients, representing more than 12,000 plan sponsors nationwide. In business for 13 years, CAI offers a one-stop solution for discounting medical bills while reducing administrative costs. Clients interface with CAI through HIPAA compliant EDI or the Internet to reprice in-network and out-of-network medical claims. CAI has developed leading edge technology to deliver services focused on controlling the increase in healthcare spending. Since inception, CAI has saved its clients more than \$5 billion.

## Supplemental PPO Access

- ◆ Discounts through approximately 300,000 proprietary contracts
- ◆ Access to nearly 100 contracted PPOs nationwide
- ◆ EDI transfer repricing
- ◆ Real-time internet repricing

## Provider Negotiation Services

- ◆ No minimum dollar threshold for negotiations
- ◆ Negotiations grouped by provider to enhance savings
- ◆ Prospective negotiation services available
- ◆ Client-specific turnaround times

## Established Reimbursement Schedule™

*Provided through a partnership with Navigant Consulting, Inc., a NYSE company, with broad experience in developing fee schedules for large carriers and for federal and state governments.*

- ◆ Calculates reasonable and fair hospital reimbursement on a cost plus basis
- ◆ Determines reasonable and fair physician reimbursement based on known historical geo-coded payments by CPT
- ◆ Call center for provider education to avoid balance billing
- ◆ Alternative to percentage off billed charges and UCR



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