

# Transplant Savings Program



Coalition America, Inc. (CAI) offers significant savings on transplant services through its relationship with national transplant networks. You are eligible for average savings of 30-50% on transplant services, including pre- and post-transplant care. Most transplants are based on case rates, and the pre-transplant services are at significant discounts.

## Benefits

- **Significant savings** on all transplant related services for your clients
- **Access to recognized**, high quality providers nationwide
- **Streamlined process** for repricing all transplant related bills
- **Assistance in directing patients** to appropriate providers through experienced case managers
- **The flat access fee is waived** as a CAI client
- **Increased revenue**

## How Does It Work?

1. Contact CAI's network account manager (NAM), Kerry Howard at 404.459.7201 ext 5352 to identify a potential transplant at via email at [kerryhoward@coalitionamerica.com](mailto:kerryhoward@coalitionamerica.com).
2. The NAM will work with you to complete the Notice of Potential Transplant (NPT). CAI's referral number is CAI-Z1-3000.
3. The NAM will then forward to you a Memorandum of Understanding (MOU) for your signature which will contain the provisions/discounts/case rates for the transplant.
4. Once approved, the transplant network will contact the appropriate providers to coordinate receipt of bills.
5. The transplant network will provide the patient a Claims Passport Card to be used when receiving all transplant associated services.
6. Pre-transplant services are typically repriced at a percentage off the billed charges.
7. All bills associated with the transplant and the covered post transplant care are bundled during the transplant case rated period then repriced and sent to CAI via express mail for data entry. Typically CAI will receive the final billing information 30-60 days after release of the patient.
8. You will receive the billed charges and repriced amount via fax.
9. The access fee for transplant services will be paid by CAI.
10. CAI will bill you for a percentage of savings based on our existing agreement.



## Coalition America, Inc.

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